





PROPOSAL OF REGIONAL PROJECTS FOR ECONOMIC COOPERATION




- CHAMBERS OF COMMERCE „WB 6“ IN CREATION OF A VALUE CHAIN ON THE REGIONAL LEVEL -



Proposed by	Item No.	Project scope and Substance	Lead Partner(-s)	Stakeholders	Timeframe	Financing
WB6 JOINT PROJECTS (AGREED IN VIENNA ON 16 JUNE, 2015)						
	1.	<p>Establishment of the WB Chambers Investment Forum (WB CIF), whose activities would ensure more efficient involvement of business communities in the Region in implementation of on-going and planned infrastructure and other projects important for economic prosperity of the Region.</p> <p>Joint chamber activities aimed at putting focus on competitiveness development of WB Region, to the level that will meet the needs of the prospects of EU integration.</p>	<p>WB CIF members are: Chamber of Commerce and Industry of Serbia, Union of Chambers of commerce of Albania, Foreign Trade Chamber of Bosnia and Herzegovina, Chamber of Commerce and Industry of Kosovo, Chamber of Commerce and Industry of Macedonia and Croatian Chamber of Economy</p> <p>WB CIF Managing Board consists of Presidents of the</p>	<p>WB CIF will operate through thematic working groups, such as:</p> <ul style="list-style-type: none"> Monitoring projects resulting from „the Berlin Process“; Transport infrastructure; Utility activity and environmental protection; Energy and energy efficiency; EU projects for WB development; Business environment. <p>Each chamber has its representative/s in the working groups.</p>	<p>As soon as approvals of all prime Ministers are obtained for nomination of WBCCIs Presidents as members of National Investment Commissions;</p> <p>Decision on establishment of WB CIF may be coordinated and ready for signing in Vienna, on 27 August 2015.</p>	<p>Instruments of economic support; potential donors - European chambers, that support strengthening of this type of inter-chamber activities</p>





			above Chambers; Leaders of individual working groups submit reports on their three-month activities to the WB CIF Managing Board.			
	1.1.	<p>Initiative for involvement WB6 Chambers Presidents in the activities of National Investment Commissions (NIC)</p> <p>According to the new methodological approach of the EU in the coming seven-year period, WB Governments ought to establish NIC, with the purpose of making proposals for a single comprehensive list of priority infrastructure projects, based on which EC will bring further decisions on which projects will be supported financially.</p>	WB6 Chambers of Commerce and Industry	Implementation of the initiative will enable WB6 Chambers to empower their position for implementation of priority projects on the level of the Region, by ensuring involvement of representatives of business communities in implementation of investment projects.	<p>Draft letter to Prime Ministers has been prepared for nomination of Chamber Presidents in NIC, which was harmonized by 26 June by CCIS, KCC, CE of Montenegro, EC of Macedonia, FTC of B&H and CCI Tirana.</p> <p>Duly signed Joint letter was distributed to Premiers' Cabinets during 3rd and 4th week of July 2015.</p>	/

	2.	<p>Establishment of a joint Forum for Programming Regional Projects (in the area of infrastructure; energy and energy efficiency; renewable energy; environmental protection; secondary, vocational and lifelong education; investments in green technologies, anti-corruption, availability of sources of financing, etc.)</p>	<p>WB Region CCIs, with the support of EUROCHAMBRES</p>	<ul style="list-style-type: none"> • Companies from CEFTA countries • Local communities • Regional clusters 	<p>As soon as possible</p>	<p>It can be co-financed by EU funds on the SEECEL („South East European Centre for Entrepreneurial Learning“) platform. The mission of the SEECEL: to work on systematic development of lifelong entrepreneurial learning as a key competence, in line with policies and practice of those of the EU, implemented through structured regional cooperation.</p>
	3.	<p>Development of a clerks' network in WB chambers in charge of EU funds; Development of an institutional expert network within the WB chamber system, for the purpose of continued service provision on preparation and implementation of projects financed from the EU funds.</p>	<p>WB CCIs, in conformity with the activities of WB CCIs Joint Forum for Programming Regional Projects; EUROCHAMBRES; specialized associations for EU funds</p>	<p>Companies, associations, development agencies, and local self-governments may be beneficiaries of the network of clerks in charge of the EU funds, within the framework of WB chambers</p>	<p>The project for improving the CCIS capacities is under way, and it is funded by GIZ. Its completion is expected in June 2016.</p> <p>Some activities may be expanded to other WB chambers - if a proper model for implementation and financing is found.</p> <p>September 2015 – December 2017</p>	<ul style="list-style-type: none"> • Negotiations with GIZ • EU funds • Regional Cooperation Centre (RCC) • Bilateral funds of EU member countries

JOINT PROJECT PROPOSALS OF CCIS AND KCC

  	<p>4.</p>	<p>Establishment of a Regional Platform for strengthening small and medium-sized business (SMB) /development of a joint mechanism for strengthening SMB sector („Think small first“)</p> <p>Upgrading of the SMB sector development through Chamber capacity building to improve/develop new services in areas of specific importance for the region (such as access to finance, anti-corruption, energy efficiency and vocational training, SME internationalisation, mediation, etc.), improved mutual understanding /networking between EU and WB business communities, better communication on the impact of enlargement for the business community.</p> <p>CCI, governmental institutions, scientific and</p>	<ul style="list-style-type: none"> • EUROCHAM BRES • Chamber of Commerce and Industry of Serbia • National chambers of the CEFTA Region countries • Scientific and research institutes • Faculties • Competent institutions • SEECEL (as member of the EC team for Small Business Act Assessment) 	<ul style="list-style-type: none"> • CCI in the WB and in the EU • Companies from the CEFTA Region countries • Regional clusters 	<p>As soon as possible</p>	<ul style="list-style-type: none"> • EU funds • International organizations funds • National sources of funding in the CEFTA Region countries • implementation of Training Needs Analysis (TNA) for SMEs may be further supported by SEECEL
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		research institutes and other competent institutions, as well as relevant civil society organizations will analyse capacities and needs at regional level and will propose solutions and make recommendations to improve existing services / create new services with the aim to create value chains at the regional level.				
 	5.	<p>I. Regular and investment maintenance, overhaul and modernisation of the existing power plants and pits, transmission and distribution networks;</p> <p>II. Construction of plants for reduction of harmful gases emissions with the existing power plants (powder matters, SO₂, NO_x, CO₂);</p>	<ul style="list-style-type: none"> • Chamber of Commerce and Industry of Serbia • Elektroprivreda Srbije, Poslovno udruženje “Elektromašingradnja”, Kosovo Energy Corporation KEK d.d. and other regional players 	<p>CCIS and KCC will invite other WB6 Chambers to identify current needs and members of their business communities which could be involved in implementation.</p> <p>After signing a Letter of Intent between identified participants, a joint operational team will be formed with the task to define specific projects and then to form the required documentation needed for an award of funds for implementation of each specific project.</p>	<p>In conformity with each of the proposed projects, as follows:</p> <ul style="list-style-type: none"> • Project designing for 6-9 months • Revitalization of facilities: 1-3 years • Construction of new facilities: 1-4 years 	<ul style="list-style-type: none"> • EU funds • Funds of international organizations


		III. Design, construction, and commissioning of new power plants and pits with all supporting equipment.				
 	6.	Strengthening the cooperation between the Chamber of Commerce and Industry of Serbia and the Chamber of Commerce and Industry of Kosovo in order to discuss together open issues, which hinder better regional (business) cooperation; continuation of „the technical dialogue“ under the auspices of the two chambers and with the support of EUROCHAMBRES	Chamber of Commerce and Industry of Serbia, and the Chamber of Commerce and Industry of Kosovo, with consultations and support of relevant ministries, administrations and agencies of the Government of Serbia and the Government of Kosovo*;	<ul style="list-style-type: none"> • Relevant administrations and agencies of the Government of Serbia and the Government of Kosovo*; • Interested companies; • Sectorial businessmen associations; • Insurance companies; • International organizations and foundations; • Civil society organizations 	On-going activity	<ul style="list-style-type: none"> • Funds of the Chamber of Commerce and Industry of Serbia, and the Chamber of Commerce and Industry of Kosovo, • Project funding by EU funds, foundations in Serbia and on Kosovo*; • Interested embassies.
 	7.	Regional School for Human Resources Development, based in Priština or Brezovica RVS shall be an international organisation	Chamber of Commerce and Industry of Serbia, Union of Chambers of commerce of Albania, Foreign Trade Chamber of	<ul style="list-style-type: none"> • Students will benefit from quality of education; • Members of WB6 CCI will benefit from on demand training for human 	As soon as possible, based on the model of ReSPA - the Regional School of Public Administration (www.respaweb.eu)	<ul style="list-style-type: none"> • EU funds • Funds of international educational organizations



		<p>entrusted with the mission of boosting regional cooperation in the field of vocational education, secondary education, life-long learning and training in the Western Balkans.</p> <p>The overall objective is to transfer new knowledge and skills as well as to facilitate the exchange of experiences both within the Region and between the Region and the EU Member States.</p> <p>The key objective is to support the creation of accountable, effective and professional skills development in the Region on the way to EU accession - through the organisation and delivery of training activities, high level conferences, networking events, publications, etc.</p>	<p>Bosnia and Herzegovina, Chamber of Commerce and Industry of Kosovo, Chamber of Commerce and Industry of Macedonia, Chamber of Economy of Montenegro and Croatian Chamber of Economy/SEECEL Centre for Entrepreneurial Learning (intended to become up to 2020 the European Centre for private sector development and competitiveness)</p>	<p>resources;</p> <ul style="list-style-type: none"> • Intercultural communication dimension of the project. 		
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PROJECT PROPOSALS OF ECONOMIC CHAMBER OF MACEDONIA







8.	<p>Development of Forum of Innovation and Excellence</p> <p>To develop Regional Forum of Innovation and Excellence (WB6) where WB countries as countries and regions that are lagging behind in terms of research and innovation performance will reclaim their competitive position in the global value chain where innovation is key factor for developing competitive economy.</p> <p>Scientific competence will be developed to engage countries and regions strategically in a path of innovative growth, building on newly developed capabilities by gaining experience from developed EU 28 countries. Teaming in establishing such forums will address this challenge by creating or upgrading such forums of excellence, building on partnerships between leading scientific</p>	ECM	WB Chambers of Commerce, EU 28 Chambers , Eurochambres, SME, scientific institutions, universities	Sep 2016	Horizon 2020 – Spreading excellence and widening participation- <i>Teaming</i>
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		<p>institutions from EU developed countries and low performing partners that display the willingness to engage together on this purpose.</p> <p>(* transfer of good practices in SME innovation support, the enhancement of existing and the establishment of new innovation Mutual policy learning and exchange of 'good practices')</p>				
	9.	<p>WB regional long-term strategy for agriculture research and innovation and development of Agri info point center.</p> <p>Challenges faced by agricultural and farming systems today, such as climate change, food security, emerging diseases or rural transitions need a long-term regional strategy considering the regional specific climate changes. Continues research and information for companies provided by Agri Info Point</p>	Chambers from WB Agricultural universities	Chambers , research institutes and universities, governmental bodies, European technological platforms, agricultural and farming sector and SMEs from related processing industries	2015/2016	Horizon 2020, WBIF



 <small> СТОПАНСКА КОМОРА НА МАКЕДОНИЈА ECONOMIC CHAMBER OF MACEDONIA </small>	10.	Consortium of regional construction companies for joint appearance on third markets , with purpose to build up the competitiveness' of WB construction companies on regional level to appear on third markets jointly.	Construction associations within WB chambers, companies	Construction associations within chambers, companies	2015-ongoing	IPA2, Chambers, companies
 <small> СТОПАНСКА КОМОРА НА МАКЕДОНИЈА ECONOMIC CHAMBER OF MACEDONIA </small>	11.	Set of projects for construction of the road infrastructure along Corridors VIII and X, and the infrastructure gravitating towards the central sections of Corridors VIII and X* * Some of them: Reconstruction and upgrading of the motorway section Smokvica - Gevgelija, as part of Corridor X - 10.15 km long; Construction of motorway section Skopje-Blace, Rehabilitation of the motorway section Bitola – Resen – Bukovo – 27 km long – auction procedures; Upgrading the motorway section Rankovce – Kriva			2015/2017	IPA 2, EBRD, WB






		Palanka – 22 km long; Rehabilitation of motorway section Kochani – Delchevo – 30 km long				
	12.	<p>Set of projects regarding the construction of the rail infrastructure of Corridors VIII and X, and the infrastructure gravitating towards this Corridors*</p> <ul style="list-style-type: none"> - Construction of railway Kumanovo – Deve Bair (border line with the Republic of Bulgaria) - Planning and construction of new railway Kichevo – Lin (border line with the Republic of Albania) – establishing rail connection with the Republic of Albania through Corridor VIII. - Planning and construction of new railway Bitola - Kremenica (border line with the Republic of Greece) – Corridor Xd. 			2015/2018	IPA 2, EBRD, WB

	13.	<p>Regional Consortium for facilitating Cross-Border flow of goods (Corridors VIII and X)</p> <ul style="list-style-type: none"> - To introduce more rational border-crossing procedures in terms of time and costs; - To introduce more pressing measures and activities aimed at facilitating the harmonization and unification of road charges; - To remove all non-tariff barriers that slow down the flow of goods along the corridors (permits, certificates that accompany goods) 	Economic Chamber of Macedonia	WB Chambers of Commerce, CEFTA Secretariat, governmental institutions, custom administrations	2015-2016	IPA2, WBIF, Chambers
	14.	<p><u>Electricity infrastructure</u></p> <p>Construction of 400 KV interconnection patch SS Bitola 2 (Republic of</p>		MEPSO	2015 / 2019	EBRD

		<p>Macedonia) - TS Elbasan (Republic of Albania) and 400/110 KV substation in Ohrid</p> <p><u>Gas infrastructure</u></p> <p>Joining a new pipeline which will pass through Republic of Macedonia and construction of gas infrastructure throughout the country</p>		MER	2017/2020	EBRD, WB, Budget of RM
PROJECT PROPOSALS OF FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA						
	15.	„Western Balkan Metal industry- Subcontracting opportunities and joint investments“	DIHK, Western Balkan countries' Chambers of Commerce and Industry	Metal sector associations (automotive industry, metal structures, machineries, metal tools etc.) Companies from the Region	September 2015 – June 2016	EC; DIHK; Chambers from the Western Balkan; Participating companies; Bilateral funds of EU member countries;
	16.	Establishment of network of Centres within the Chambers of Commerce and Industry of Western Balkan Countries for education related to introduction of EU Regulations in the industry (metal, wood, agriculture and food) and services (tourism,	Eurochamber; Western Balkan countries' Chambers of Commerce and Industry;	Western Balkan countries' Chambers of Commerce and Industry; Governmental agencies; Companies;	September 2015 – December 2017	EC; Regional Cooperation Centre (RCC); Bilateral funds of EU member countries;

		transport and communication, IT, construction) – fulfilling the standards and requirements of EU common market				
	17.	Organization of Conference on renewable energy – Investment opportunities in public and private sector of Western Balkan Countries (Hydro, Solar, Wind, Geo-thermal and Biomass Energy)	DIHK; Federal Economic Chamber of Austria; Western Balkan countries' Chambers of Commerce and Industry;	Western Balkan countries' Chambers of Commerce and Industry; Governmental agencies; Public and private companies in energy sector;	September 2015 – September 2016	EC; EBRD; EIB; Regional Cooperation Centre (RCC); Bilateral funds of EU member countries;
	18.	Identification and creation of Consortiums in order to make supply chains to access third markets	DIHK; Interested Western Balkan countries' Chambers of Commerce and Industry;	Western Balkan countries' Chambers of Commerce and Industry; Private sector companies; Governmental agencies;	September 2015 – December 2017	EC; EBRD; Regional Cooperation Centre (RCC); Bilateral funds of EU member countries;
	19.	Establishment of the Regional Transport and Trade Facilitation Forum under auspices of the UNECE (RTTFO)	The Union for sustainable return and integrations in Bosnia and Herzegovina; Mihajlo Pupin Institute; Foreign Trade Chamber of Bosnia	Civil society organizations, business sector and governance in local communities in Bosnia and Herzegovina and Serbia within Cross-Border Program Serbia-Bosnia and Herzegovina (IPA) Component II, allocations	12 month (2016-2017)	EC

			and Herzegovina; Chamber of Commerce and Industry of Serbia; Akkon University of Johanniter (Germany); D.M.A.T. Disaster Management Advice & Training (Austria); Global GBP BH (B&H).	for 2012 and 2013		
	20.	Sector of Tourism - Creation of Common Tourism Arrangements of Western Balkan Countries for the purpose of offering those arrangements for the third markets	Western Balkan countries' Chambers of Commerce and Industry;	Western Balkan countries' Chambers of Commerce and Industry; Tourist organizations of the Western Balkan Countries Travel agencies Tour operators	2016-2018	EU Funds
	21.	Sector of Textile, Leather and Footwear Industry - Knowledge transfer so as to increase energy efficiency in production process	Western Balkan countries' Chambers of Commerce and Industry;	International Chamber of Commerce of Italy Chamber of Commerce of Germany Austrian Economic Chamber Western Balkan countries' Chambers of Commerce and Industry; Companies doing business in this field.	2016-2018	EU Funds Companies

	22.	Sector of wood processing and Furniture Production - Networking of Chamber Associations and Companies in Wood-processing industry and furniture Industry so as to fulfil conditions for entering third markets	Western Balkan countries' Chambers of Commerce and Industry;	Western Balkan countries' Chambers of Commerce and Industry; Wood processing clusters and other forms of associations Interested business subjects	2016-2020	EU Funds Other international funds Companies
	23.	„Making the registry of companies of the Western Balkans by industrial areas, with bases of technical capacity and production assortment“	DIHK, Western Balkan countries' Chambers of Commerce and Industry	Professional associations by the industrial areas in the Chambers of Commerce and Industry in the region of Western Balkans	September 2015 –June 2016	EC; DIHK; Bilateral funds of EU member countries;
	24.	„Long life learning process for industry workers“. Improving quality of labor and making enviromental for new business opportunities	DIHK, Western Balkan countries' Chambers of Commerce and Industry	Metal sector, wood and furniture industry, Companies from Region	September 2015 – June 2016	EC; DIHK; Chambers from the Western Balkan; Participating companies; Bilateral funds of EU member countries;
PROJECT PROPOSALS OF CHAMBER OF ECONOMY OF MONTENEGRO						
	25.	Common activities with goal better promotion regional tourist offer	WB6 CCIs	NTOs, Ministries of Tourism, Local tourism organisation, companies	Permanent work	EU funds and other possible sources
	26.	Projects with goal better railway connection especially Montenegro-Kosovo-Serbia	State Railway companies, Ministries of Transport	State Railway companies, Ministries of Transport, Port of Bar and many other companies	2020	EU funds and other possible sources